

2015 ARTEMIS SUMMER ENRICHMENT PROGRAM

A REAL ESTATE PRIVATE EQUITY INTENSIVE

The Artemis Summer Enrichment Program is an intensive three week program providing an introduction to real estate private equity and investment management. The program modules are taught by Artemis executives, NYSCRF staff, NYSCRF emerging manager CEOs, Artemis Advisory Board members and other prominent Washington DC real estate executives. The program targets 2nd and 3rd year college students and has a sensitivity to attracting women and minority students. Seven of the ten participants over the last two years are women and/or minority students. In prior years the Principals of NYSCRF emerging managers, American Real Estate Partners, Capstone Development, RailField Partners, and The Jair Lynch Companies have participated, with each company sponsoring a full day of property tours, case studies, and company presentations.

Artemis has successfully partnered with Sponsors for Educational Opportunity (SEO) to help source talent and serves as one of several proud sponsors of the annual SEO Alternative Investments Conference.

THE INTERNSHIP:

Topics include:

- Introduction to real estate product types: multifamily, office, retail, industrial, hotel, senior housing, self-storage.
- CMBS 101 Introduction to the CMBS market and the basics of securitization.
- Case study students research real transactions and conclude with an investment thesis, drafting and execution of business plan, and potential exit scenarios.
- Property tours and on-site meetings. Past locations include:
 - Washington DC: Chevy Chase Retail, Navy Yard, Union Market, Petworth
 - Philadelphia: King of Prussia
- Overview of capital raising and investor relations.
- Final presentation to Artemis Investment Committee members.
- Real Estate Financial modeling: building cash flow projections and financing assumptions.
- Business writing workshop.

2013 Intern Class



QUALIFICATIONS:

- College sophomores and juniors.
- Excellent grades and leadership skills.
- Expressed interest in real estate industry. No formal real estate experience needed.
- Submit resume and cover letter to <u>Lynda.Anderson@artemisrep.com</u> by **Tuesday, March 31, 2015**.

2014 Intern Class

